

PSILOS GROUP MANAGERS



Lisa Suennen
Managing Member

Lisa Suennen is a co-founder and Managing Member of Psilos Group, a healthcare-focused venture capital firm with over \$577 million under management. Ms Suennen has headed Psilos' West Coast office since the firm's founding in 1998 and focuses on the medical device, healthcare information technology and healthcare services sectors. She serves as a Director on the Board of several Psilos portfolio companies, including AngioScore (chairman), PatientSafe Solutions, OmniGuide and VeraLight (chairman).

Ms. Suennen also writes a widely read blog on healthcare and healthcare investing at www.venturevalkyrie.com.

Prior to Psilos, Ms. Suennen was at Merit Behavioral Care (formerly American Biodyne, Inc), where she held various senior executive roles including Senior Vice President of Sales and Marketing, Senior Vice President/General Manager of the Public Sector Division (a \$300 million business unit) and Senior Vice President of Pacific Region Operations. Ms. Suennen joined Merit in 1988 while still in its early start-up period and, during her nine-year tenure, played a key role in its growth to an \$800 million/year company. While at Merit, she also participated in the acquisition and integration of regional managed care companies, the company's IPO in 1991, and the company's sale to Magellan Health for \$800 million in 1998.

Previously, Ms. Suennen served as Worldwide Product Manager for INGRES/Relational Technology, Inc., a relational database company, where she had responsibility for development, marketing and distribution of the company's UNIX PC software product. Prior to INGRES, Ms. Suennen served as Director of U.S. Market Development and as Manager, U.S. Government and Industry Relations for X/Open, an international computer industry standards setting and lobbying consortium. Earlier, Ms. Suennen spent several years at Regis McKenna, Inc., an international high technology marketing and public relations firm, responsible for government relations and public relations strategy for client companies in the software and healthcare areas.

Ms. Suennen holds an M.A. in political science, a B.A. in political science and a B.A. in mass communications, all from the University of California, Berkeley. Ms. Suennen is also Vice Chair of the National Advisory Council of the Institute of Governmental Studies at the University of California, Berkeley and a visiting lecturer at the U.C. Berkeley Haas School of Business. In 2011 Ms. Suennen was awarded the U.C. Berkeley Institute for Governmental Studies Outstanding Alumni Award. She has also recently been named to the Advisory Board of the U.S. Health and Human Services Office of the National Coordinator Investing in Innovations program.